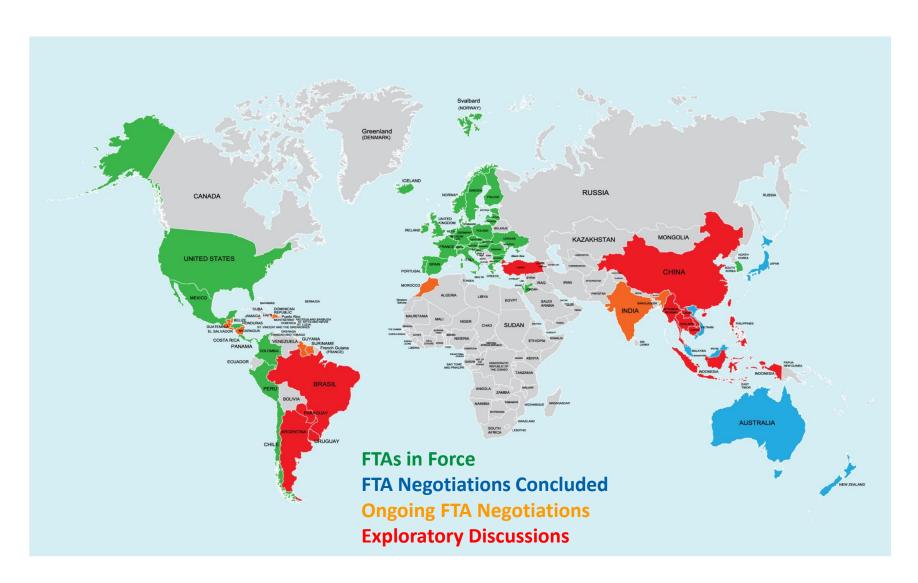




NAFTA Modernization within the Global Trade Context

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Canada's Global Trade Context



Why Modernize NAFTA?

The Agreement came into force in 1994

 NAFTA has worked, nearly quadrupling agricultural trade in North America over 25 years



Agricultural supply chains have become highly integrated and globally competitive

Canada's Negotiating Objectives

- Modernize NAFTA
- Make Agreement more progressive
- Cut red tape and harmonize regulations
- Freer market for government procurement
- Better movement of professionals
- Uphold and preserve elements key to national interest, including Canada's system of supply management

Overall Dynamics

- During the 2016 campaign, President Trump indicated his strong belief that the agreement should be renegotiated
- 5 negotiation rounds and 1 intersessional meeting have occurred to date
- Canada is committed to modernizing NAFTA in a way that benefits all three partners



Agricultural Table Dynamics

- U.S. has yet to nominate a Chief Agricultural Negotiator
- Overall alignment between Canada and Mexico on the "big picture"

Canada is:

- Seeking improvements to the agreement
- Advancing offensive interests
- Defending elements key to national interest

Next Steps for NAFTA

- Round 6 currently underway in Montreal
- Ability of the U.S. and Mexico to negotiate constrained by electoral calendars
 - Mexico Presidential election on July 1, 2018
 - U.S. midterms in November 2018









Thank you!